

Message Text

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ORIGIN OPIC-06

INFO OCT-01 AF-08 ISO-00 EB-07 /022 R

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AF/W:RAMCGUIRE

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R 122037Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY ACCRA

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E.O. 11652:N/A

TAGS: EFIN

SUBJECT: SPAW-GLASS WESTAM FOLLOW-UP

ATTENTION ECONOMIC OFFICER

1. LOUIS SPAW, A MEMBER OF OPIC WESTAM MISSION, MET WITH DR. GARDINER AND K. B. ARCHER, MANAGING DIRECTOR, WESTERN REGIONAL DEVELOPMENT CORP DURING WESTAM AND DISCUSSED THIRTY FIVE MILLION DOLLAR ROAD CONSTRUCTION PLANS FOR WESTERN REGION. DURING THE MEETING MR. SPAW SAID HIS FIRM DID NOT HAVE DIRECT EXPERIENCE IN HIGHWAY CONSTRUCTION BUT WHEN HE RETURNED TO THE STATES HE WOULD TRY TO BRING TOGETHER PARTNERS WHO DID AND CONTACT GARDINER AND ARCHER IF HE WAS SUCCESSFUL. SPAW TOLD HENDERSON OF OPIC THAT HE HAS ASSEMBLED A GROUP OF EXPERIENCED PARTNERS WHO ARE INTERESTED IN DOING HIGHWAY WORK IN GHANA. HE HAS ACCESS TO A FIRST-CLASS HIGHWAY ENGINEER WITH 40 YEARS EXPERIENCE IN DESIGN, BUILDING AND PLANNING OF HIGHWAYS WHOM HE WOULD LIKE TO HIRE FOR WORK IN GHANA, IF GHANAISANS INTERESTED. SPAW WROTE OF HIS INTEREST TO GARDINER ON APRIL 23 WITH A COPY TO ARCHER AND HAS HAD NO RESPONSE FROM EITHER. OPIC WOULD APPRECIATE EMBASSY CHECKING WITH GARDINER AND ARCHER ABOUT SERIOUSNESS

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OF THEIR INTEREST IN SPAW PARTICIPATION IN HIGHWAY DEVELOP-

MENT. SHOULD RESPONSE BE POSITIVE SPAW IS PREPARED TO SEND TWO PEOPLE TO GHANA TO DISCUSS FURTHER. SPAW-GLASS IS NOT REPEAT NOT PREPARED TO FINANCE CONTRACTS THEREFORE ESSENTIAL FOR SPAW TO KNOW THAT GHANA HAS ARRANGED FINANCING FOR THE CONSTRUCTION JOBS.

2. FYI. SPAW IS AWARE THAT LACK OF RESPONSE IS NOT UNUSUAL BUT HE IS SINCERELY INTERESTED IN DOING WORK BROUGHT TO HIS ATTENTION BY DR. GARDINER. OPIC BELIEVES HE HAS PUT TOGETHER AN EFFECTIVE TEAM FOR THE JOB. ANY SUGGESTIONS EMBASSY CAN OFFER AS TO HOW HE MIGHT PROCEED WILL BE APPRECIATED. SPAW ALSO MET WITH NYAME KUMI, CHIEF CONSULTANT, ARCHITECT AND ENGINEER SERVICES CORP AND HARRY PAPPOE, CHIEF ENGINEER OF THE HIGHWAY AUTHORITY DURING

WESTAM. HE HAS WRITTEN LETTERS TO BOTH OF THESE INDIVIDUALS AND HAS RECEIVED NO RESPONSE. HE ALSO WROTE TO ADUSEI POKU AND EXPRESSED HIS INTEREST IN DOING CONSTRUCTION WORK IN GHANA. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, FOREIGN INVESTMENTS, HIGHWAYS
Control Number: n/a
Copy: SINGLE
Draft Date: 12 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE171920
Document Source: CORE
Document Unique ID: 00
Drafter: F BMHENDERSON
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760268-0913
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760767/aaaacgwx.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN OPIC
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: schaeafaj
Review Comment: n/a
Review Content Flags:
Review Date: 22 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <22 APR 2004 by ThomasVJ>; APPROVED <13 SEP 2004 by schaeafaj>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SPAW-GLASS WESTAM FOLLOW-UP ATTENTION ECONOMIC OFFICER
TAGS: EFIN, GH, (SPAW, LOUIS)
To: ACCRA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006